

News PDF

American HealthTech and COMS Interactive Announce Stronger Integration Partnership

Partnership Produces New Workflow Designed with COMS Clinical Intelligence Accessible Right within the AHT Clinical Workflow

SAN ANTONIO--(BUSINESS WIRE)-- American HealthTech (AHT), www.healthtech.net, a wholly owned subsidiary of CPSI (NASDAQ: CPSI) and a leading provider of electronic health records (EHR) for the post-acute and senior living markets, and COMS Interactive, www.comsinteractive.com, announce a new AHT/COMS workflow designed to make the COMS disease management solution available to users all within the AHT clinical workflow. The partnership between AHT and COMS also provides customers with single sign-on capability allowing users access to both systems, with a user interface that is simple to use and easy to train new staff. Without leaving AHT and within the clinical workflow, customers will be able to enter and access assessments, perform assessment oversight, review COMS reports and monitor key indicators on the AHT dashboard – and that's just the beginning.

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“This is what a true partnership is all about,” said Teresa Chase, president of American HealthTech. “AHT and COMS are committed to working together for what's best for the customers and patients – *without pride of ownership* – to bring the right data together in the right place at the right time so the best care decisions can be made, all within the nursing workflow. Even though our two systems weren't originally built to work together, this partnership empowers our mutual customers to do what's best for the patient. In this scenario, everyone wins.”

The partnership between AHT and COMS also provides direct navigation to COMS' disease management solution from the AHT dashboard, with new AHT menu items added in the areas of assessment, including history, vital signs, look-backs and resident summaries as well as resident and facility-level reports.

The announcement comes on the opening day of AHT's Client Symposium in San Antonio, where hundreds of post-acute providers have gathered to share insights and learn of the future direction of AHT's solutions roadmap. The two companies took the stage to announce that, as part of this more seamless integration, three key indicators from COMS are now available on the AHT dashboard to facilitate high-risk items upon login to the AHT EHR:

- Currently due tasks
- No skilled documentation in 24 hours
- Acuity/Priority List

The new interoperable solution gives skilled nursing providers the ability to:

- Improve bedside care through real-time, guided assessments with evidence based clinical intelligence based on each specific resident's needs;
- Capture and document real-time, rich data that ensures proper reimbursements, while preparing for audits;
- Improve outcomes from better clinical care and clinical oversight.

Jim Riemenschneider, co-founder and chief revenue officer of COMS Interactive, added, “Providers can’t change the uncertainty of the future, but they can equip their nurses with the most optimal technology – right at the bedside – to empower their nurses with the knowledge and ability to manage higher acuity residents and more complex conditions. Better care translates to better results, from lower hospital readmissions to improved documentation for better reimbursement, and everything in between. That is what this partnership is about: COMS and AHT are dedicated to achieving better resident outcomes.”

About CPSI

CPSI is a leading provider of healthcare IT solutions and services for rural and community hospitals and post-acute care facilities. Founded in 1979, CPSI is the parent of five companies – Evident, LLC, TruBridge, LLC, Healthland Inc., American HealthTech, Inc., and Rycan Technologies, Inc. Our combined company is focused on helping improve the health of the communities we serve, connecting communities for a better patient care experience, and improving the financial operations of our customers. Evident provides comprehensive EHR solutions and services for rural and community hospitals. TruBridge focuses exclusively on providing business management, consulting and managed IT services to rural and community healthcare organizations, regardless of their IT vendor. Healthland provides integrated technology solutions and services to small rural and critical access hospitals. American HealthTech is one of the nation's largest providers of financial and clinical technology solutions and services for post-acute care facilities. Rycan provides revenue cycle management workflow and automation software to hospitals, healthcare systems, and skilled nursing organizations. For more information, visit www.cpsi.com, www.evident.com, www.trubridge.com, www.healthland.com, www.healthtech.net, or www.rycan.com.

About American HealthTech

Headquartered in Jackson, MS, and with offices in Denver, CO, American HealthTech (AHT) is a premier provider of integrated solutions to the skilled nursing industry to help organizations achieve data-driven clinical and financial improvements. Its solutions delivered to clients include software, professional services and interoperability connections. AHT is part of the CPSI family of healthcare IT solutions. For more information, visit www.healthtech.net.

About COMS Interactive

COMS Interactive is advancing Post-Acute Care through quality improvement. With the ability to work with or without your EMR system, the COMS product suite is distinctly different, focused on helping clinical staff assess and provide care based on evidence based best practices while ensuring everyone involved – from doctors and nurses to corporate management and insurers – have complete visibility. Changing the overall face of quality, one resident at a time. For more information, visit www.comsinteractive.com.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified generally by the use of forward-looking terminology and words such as "expects," "anticipates," "estimates," "believes," "predicts," "intends," "plans," "potential," "may," "continue," "should," "will" and words of comparable meaning. Without limiting the generality of the preceding statement, all statements in this press release relating to estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and future financial results are forward-looking statements. We caution investors that any such forward-looking statements are only predictions and are not guarantees of future performance. Certain risks, uncertainties and other factors may cause actual results to differ materially from those projected in the forward-looking statements. Such factors may include: overall business and economic conditions affecting the healthcare industry, including the potential effects of the federal healthcare reform legislation enacted in 2010, and implementing regulations, on the businesses of our hospital customers; government regulation of our products and services and the healthcare and health insurance industries, including changes in healthcare policy affecting Medicare and Medicaid reimbursement rates and qualifying technological standards; changes in customer purchasing priorities, capital expenditures and demand for information technology systems; saturation of our target market and hospital consolidations; general economic conditions, including changes in the financial and credit markets that may affect the availability and cost of credit to us or our customers; our substantial indebtedness, and our ability to incur additional indebtedness in the future; our inability to generate sufficient cash in order to meet our debt service obligations; restrictions on our current and future operations because of the terms of our senior secured credit facilities; market risks related to interest rate changes; our ability to successfully integrate the businesses of Healthland, American HealthTech and Ryca, with our business and the inherent risks associated with any potential future acquisitions; competition with companies that have greater financial, technical and marketing resources than we have; failure to develop new or enhance current technology and products in response to market demands; failure of our products to function properly resulting in claims for losses; breaches of security and viruses in our systems resulting in customer claims against us and harm to our reputation; failure to maintain customer satisfaction through new product releases or enhancements free of undetected errors or problems; interruptions in our power supply and/or telecommunications capabilities, including those caused by natural disaster; our ability to attract and retain qualified customer service and support personnel; failure to properly manage growth in new markets we may enter; misappropriation of our intellectual property rights and potential intellectual property claims and litigation against us; changes in accounting principles generally accepted in the United States; fluctuations in quarterly financial performance due to, among other factors, timing of customer installations; and other risk factors described from time to time in our public releases and reports filed with the Securities and Exchange Commission, including, but not limited to, our most recent Annual Report on Form 10-K. We also caution investors that the forward-looking information described herein represents our outlook only as of this date, and we undertake no obligation to update or revise any forward-looking statements to reflect events or developments after the date of this press release.



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