



CPSI Partners With Customers to Lower Costs, Improve Operations and Increase Revenue With nTrust Program

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MOBILE, Ala.--(BUSINESS WIRE)--Oct. 16, 2019-- CPSI (NASDAQ: CPSI), a community healthcare solutions company, announced today that two current customers, Arizona-based Santa Cruz Valley Regional Hospital and Louisiana-based DeSoto Regional Health System, have recently adopted the Company's nTrust program. nTrust employs their market-leading Evident EHR and HFMA Peer Reviewed revenue cycle solutions from TruBridge through a Software-as-a-Service (SaaS) payment model, resulting in improved financial outcomes and enhanced patient care for the communities they serve. Combining these value-added offerings allows community hospitals predictability with no additional cost for enhancements or new products – a winning combination to help ensure a client's long-term success.

"We initially chose Evident's EHR offering with the goal of improving clinical and financial operations," said Kelly Adams, chief executive officer for Santa Cruz Valley Regional Hospital. "We quickly realized we had some revenue cycle billing challenges that needed to be addressed, making nTrust an attractive solution. And, the ongoing support is a huge differentiator. We have been impressed with our consultant coming out and getting things aligned on the revenue cycle side of things; they've partnered with us every step of the way."

Todd Eppler, chief executive officer of DeSoto Regional Health System, said they were looking for ways to better optimize and improve their business operations. "We can't afford to leave any stone unturned. We always look at ways to be more efficient, so we're sure to be here to serve our patients for the long term. Additionally, nTrust makes managing costs much more predictable, and considering all future products are included in a set monthly fee, I am confident we are getting the most out of our investment."

Boyd Douglas, president and chief executive officer of CPSI, said, "nTrust is built off a percentage of monthly collections, which ensures our vested interest and makes it a great option for customers who prefer an alternative to the traditional license model. Plus, nTrust helps customers meet their unique goals while continuing to provide quality care to their community."

About CPSI

CPSI is a leading provider of healthcare solutions and services for community hospitals, their clinics and post-acute care facilities. Founded in 1979, CPSI is the parent of four companies – Evident, LLC, American HealthTech, Inc., TruBridge, LLC and Get Real Health. Our combined companies are focused on helping improve the health of the communities we serve, connecting communities for a better patient care experience, and improving the financial operations of our customers. Evident provides comprehensive EHR solutions for community hospitals and their affiliated clinics. American HealthTech is one of the nation's largest providers of EHR solutions and services for post-acute care facilities. TruBridge focuses on providing business, consulting and managed IT services, along with its complete RCM solution for all care settings. Get Real Health focuses on solutions aimed at improving patient engagement for individuals and healthcare providers. For more information, visit www.cpsi.com.

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